WILLS, TRUSTS, & LEGACY GIVING – Agenda

- ☐ Introductions
- ☐ What Is Planned Giving? Why Consider a Planned Gift?
- ☐ Primary Planned Giving Vehicles
- ☐ Benefits to You, Your Loved Ones, Your Church
- ☐ Top 10 Reasons to Tell the Church It Is In Your Will
- ☐ The UCC & United Church Funds
- ☐ Where Does the Money Go at First Church Berkeley?
- ☐ The First Church Berkeley Legacy Circle & Website Page on Giving
- □ Q&A Time



MEDIAN NET WORTH

• Age 35 or younger: **\$11,100**

• Age 35-44: **\$59,800**

• Age 45-54: **\$124,200**

• Age 55-64: **\$187,300**

• Age 65-74: **\$224,100**

• Age 75 or older: **\$264,800**

DO I HAVE ANYTHING TO GIVE?

AVERAGE (MEAN) NET WORTH

• Age 35 or younger: **\$76,200**

• Age 35-44: **\$288,700**

• Age 45-54: **\$727,500**

• Age 55-64: **\$1.17 million**

• Age 65-74: **\$1.07 million**

• Age 75 or older: \$1.07 million

Source: Federal Reserve Survey of Consumer Finances, www.cnbc.com, May 15, 2019

WHAT'S MOST IMPORTANT TO YOU? WHAT DO YOU WANT TO SEE IN THE WORLD?









PRIMARY PLANNED GIVING VEHICLES



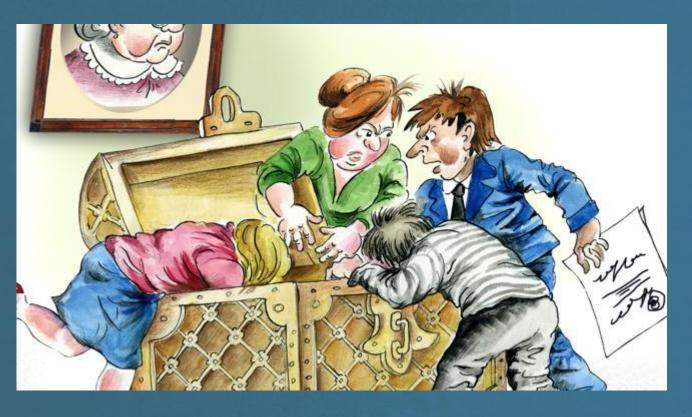
- ☐ Wills/Bequests
- ☐ Individual Retirement Accounts (IRAs)
- ☐ Life Insurance
- ☐ Life Income Gifts



TO YOU

- ☐ Clarity & Peace of Mind
- ☐ Expression of Values & Mission
- ☐ Joy of Giving While Alive
- ☐ Provide for Partner or Others
- ☐ Reduce Tax Consequences/Avoid Probate Court

TO YOUR LOVED ONES (in addition to previous list)







TO YOUR CHURCH

☐ Make Your Current Annual Giving Perpetual



☐ Provide & Plan for the Future

☐ Meet Immediate Needs If So Designated





TO CHARITIES OF CHOICE

☐ Organizations/nonprofits you give to now

☐ Consider Northern California Nevada

Conference

☐ Consider the UCC National Setting

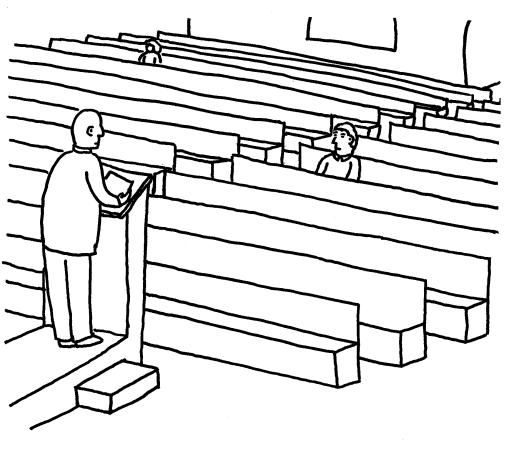








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IT IS NOT ABOUT THE NUMBERS













Planning our Budget

















TURN FIRST CHURCH BERKELEY'S VISION INTO REALITY!

We are a community that values radical inclusion and artful worship, where belonging is more important than belief, and joy is a guiding principle.

We are a restorative sanctuary for the suffering and weary, a space for creative and contemplative ritual, and a hub for transformative moral action on the justice issues of our day.





UCC & UNITED CHURCH FUNDS PARTNERSHIP

- ☐ Charitable Gift Annuities
- ☐ Charitable Remainder Trusts
- ☐ Church Investments



FIRST CHURCH BERKELEY LEGACY CIRCLE & WEBSITE TOUR

- ☐ Updated information and resources at church's website:
- □ www.firstchurchberkeley.org/give
- □ Anyone who establishes a legacy gift to First Church Berkeley and has completed the "Legacy Circle Form" is automatically made a member of the **First Church Berkeley Legacy Circle** as our means of recognizing your lasting commitment to our church.
- ☐ Let's take a tour!





QUESTIONS

OPTIC –
Office of Philanthropy,
Technology, Identity, &
Communications

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